

Entry Routes into Procurement

There are a number of routes that an individual can take into the procurement profession. Some of our very own Procurement team have entered the profession through the routes listed below:

- Foundation Apprentice (FA)
- Modern Apprentice (MA)
- Graduate Apprentice (GA)
- Graduate as New Entrant
- Internal New Start

The Procurement People of Tomorrow (PPoT) are globally in demand

The PPoT programme was launched to address a recognised skills gap in both public and private sectors with a history of challenges across industry in attracting, recruiting and retaining talent.

To many school leavers and graduates, procurement is an 'invisible' profession, PPoT is about making young people aware of procurement as a career of choice and the opportunities which can arise across the sectors.

Presently there are 85 MAs in Procurement & Supply Chain undertaking the SVQ3. Both across private and public sectors employers:

Diageo, Edrington, Mannesman Oil & Gas, Serco, Scottish Government, Scotland Excel, Scottish NHS

"There is buoyant demand for procurement professionals in both the public sector and private sectors in the UK and globally" Dr John Glen CIPS Economist and Senior Lecturer Economics, Cranfield School of Management

Procurement has harmonised qualifications both vocational and knowledge based through to the professional Diploma. The Chartered Institute of Purchasing and Supply is the leading global professional body.

Global Occupational Standards are now in place through CIPS covering four major pillars:

- (1) Infrastructure
- (2) Process
- (3) Performance
- (4) People Development

Foundation Apprenticeship

FA in Business Skills SCQF Level 6

Provides individuals with the opportunity to secure industry-recognised qualifications whilst still at school. It offers young people in S5 and S6 the opportunity to spend time out of school, at College and with an employer whilst undertaking other National and Higher qualifications.

Modern Apprenticeship

SVQ3 in Procurement and Supply Chain

Provides individuals with the opportunity to secure industry-recognised qualifications while earning a wage. It offers people aged 16 and over the opportunity of paid employment, combined with training at different levels

Graduate Apprenticeship

Business Management GA SCQF Level 10

An accredited work-based learning programme that leads to degrees or degree-level, professionally recognised qualifications. Business Management GA (SCQF Level 10) which is aimed at employment across a broad range of sectors including Procurement.

Graduate as a New Entrant

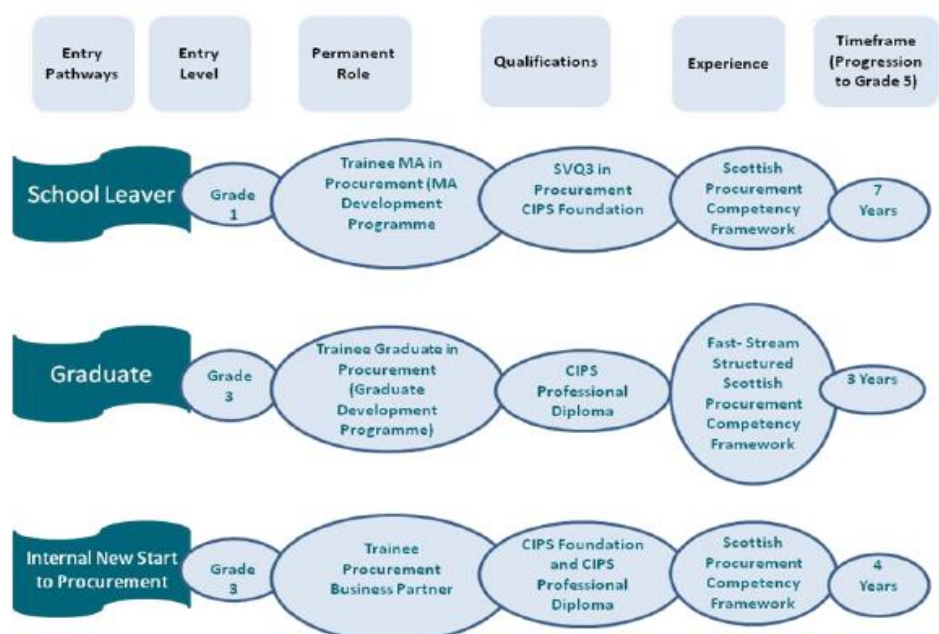
There are now courses available at several universities which focus primarily on Supply Chain Management, giving students who have an interest in the sector, an insight into what employment in it may be like. As not all students are necessarily aware of the profession, some tend to complete more generalist courses such as Business Management.

Both direct entry and the Graduate Intern routes have been a success in the Procurement team. Both opportunities allow graduates to start off their career learning on the job and the opportunity to develop their Procurement knowledge and awareness. All our graduate employees have gone on to pursue a career in Procurement both within SDS and externally.

Internal New Start

A change of career can bring new entrants into the profession from another business area of SDS. Entrants still maintain a business understanding of operational matters and have the ability to complete CIPS Foundation Level before going on to Diploma level.

Career Pathways to Procurement Business Partner



Chartered Institute of Purchasing and Supply (CIPS)

CIPS is the leading voice of the procurement and supply profession with a global community of over 200,000 in 150 countries. CIPS qualifications are widely regarded as an international benchmark of excellence and aims to educate professionals on the best practices within procurement.

Before starting CIPS studies, it is important to consider what level of study is appropriate for you based on education and experience. It can be studied on a part-time basis in a traditional classroom setting, intensive classroom session, distance learning with tutor support or through self-study.

At SDS, we're committed to supporting our colleagues learn, develop and grow so they can use their skills and capabilities to help us achieve our goals. SDS offer the opportunity for all colleagues to undertake this professional development opportunity at City of Glasgow College on a part-time basis.

SCQF Level	Scottish Vocational Qualifications (SVQS)	Educational Institution Qualifications	Professional Membership Chartered Institute of Purchasing & Supply (CIPS)
12		Doctorate (PHD)	
11	SVQ Level 5	Masters Degree (MBA/MSC)	
10	Business Management GA	Honours Degree	CIPS Level 6 (MCIPS)
9	SVQ Level 4	Ordinary Degree	CIPS Level 5
8		HND in Procurement	CIPS Level 4
7	SVQ Level 3 (Procurement MA)	HNC in Procurement	
6	Business Skills FA	Higher	CIPS Level 2
5	SVQ Level 2	Intermediate 2	
4		Intermediate 1	
3			
2			
1			

Further Information

Further information on Entry Route into Procurement can be found at:

- FA Business Skills <https://www.skillsdevelopmentscotland.co.uk/media/43490/fa-business-skills-framework.pdf>
- MA Procurement and Supply Chain (SVQ3) <https://www.sqa.org.uk/sqa/70115.html>
<https://www.apprenticeships.scot/>
- Business Skills GA <https://www.skillsdevelopmentscotland.co.uk/media/44172/bm10-final.pdf>
- CIPS <http://www.cips.org/en-gb/homepage/>